

Memorandum of Agreement
For
Training, Teaching Facilities, Certification
And
Collaborative Project Management
Between
Politeknik Negeri Manado & PADI Asia Pacific
Ref. 4356/PL12/KI/2016

The Provisions of Agreement is to set forth a framework within which to develop terms and conditions, scope of work of training, teaching facilities and certification and to seek donor agency for jointly developed between Politeknik Negeri Manado, North Sulawesi-Indonesia and PADI Asia Pacific.

Whereas, both institutions mutually recognize the value of socio-cultural diversity, the corporate values embedded to each institution and the importance of deepening an understanding of our two institutions.

Whereas, both institutions see the benefits of the collaboration and seek to bring the unique expertise and experience owned by each institutions to accomplish the objectives above.

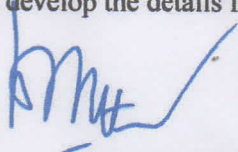
Politeknik Negeri Manado agrees to accommodate and uses PADI Curriculum in its learning and teaching process for the following course instructional materials: Open Water Diver, Advanced Open Water Diver, Emergency First Response, Emergency First Response - Primary & Secondary Care, Dive Master Course (First Professional Level).


PADI Asia Pacific agrees to provide Politeknik Negeri Manado with free membership of PADI Educational Facilities ref: 23943 with the amount of AU\$ 278 annually.

Politeknik Negeri Manado and PADI Asia Pacific shall undertake a Dive Master Training for Scuba Divers working in tourism industry in North Sulawesi. This program enables the economically disadvantaged divers to enhance their skills and competencies so that they can gain better income. While PADI Asia will provide the necessary funding for Dive Master Application Fee and Membership Renewal totaling AU\$ 6,688 or Equivalent of Indonesian Rp. 66.000.000,- to these divers, Politeknik Negeri Manado will be available as a teaching facilities.

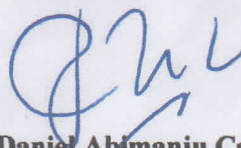
Politeknik Negeri Manado will become a Public Relation for PADI Asia Pacific's relevant programs.

Upon the mutual execution of this agreement by the chief institutional officers, the responsibility for the implementation will be assigned to the appropriate designated institution officials who will develop the details for the supplemental agreement consistent with each institution's policies.



 **Ir. Ever Notje Slat, MT**
Director
Politeknik Negeri Manado

Date: 23/08/2016
23/09/2016



Daniel Abimanju Carnadie
PADI Industry Consultant
PADI Asia Pacific

Date: 23/9/2016
23/09/2016